

#### **Everyday and every minute**

we're shaping our present and future through **financial decisions.** 



To be fair, we are very good at almost everything but

# WE SUCK AT THIS.

72% of people lack basic financial knowledge

in **Argentina** 

As the **most federal bank** in Argentina, we want to **transform financial education** countrywide and commonly

### PEOPLE SHOULD TRUST US.





When your kids want to know how to manage their first paycheck, or your parents can't figure out how to withdraw theirs from a digital wallet, THEY DON'T GOOGLE IT. THEY ASK SOMEONE THEY TRUST.



#### **YOUTHS**

Adults' sons.

**6**78%

Young people trust in their Parents for financial advice

## **ADULTS**

Are a kind of sandwich generation holding it all together and desperate for **tools that help.** 

#### RETIREES

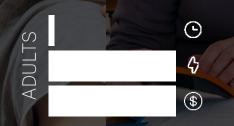
Adults' parents.

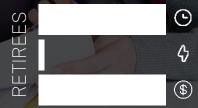
**6**76%

Retirees do not use online banking services.

They go in person or delegate to a family member.

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MACRO can't get money for the youth or time for the retired, but

### WE CAN SAVE ADULTS TIME AND MONEY

by teaching the people they love how to invest **TIME AND MONEY.** 









### A FREE, FULLY OPEN FINANCIAL LITERACY PROGRAM ON **WHATSAPP.**SO **SIMPLE** YOUR PARENTS CAN USE IT AND SO **REAL** YOUR SONS WILL PAY ATTENTION.

You spent **\$5,000** at Central Perk

■ View receipt

Nice job! You spent **25% less** on coffee than last month

 ■ View total spending

I'm not sure if taking out a loan is a good idea for me

That's not an easy decision. If you want, you can book a 15-minute call with one of our financial advisors to ask all your questions.

■ Book a WhatsApp call



EVERYDAY TOOLS FOR YOUR MICROECONOMY.

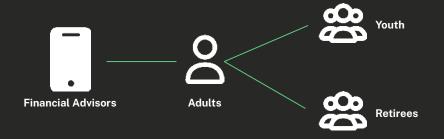
UNIVERSITIES' TRAINEES AS FINANCIAL ADVISORS TO HELP YOU.





#### AND HOW ARE WE GOING TO MAKE PEOPLE KNOW ABOUT MICRO?

We want to **partner with universities** to find professionals interested in joining **Micro** as advisors, while also creating opportunities to showcase the platform in an educational environment.



"We know **Cuentas Sanas can't be everywhere** — but Micro can".

- X Instead of: "Do you want to become a millionaire?"
- We say: "How can you save a little more every month?"
- X Instead of: "How to make a ton of money?"
- We say: "How can you make sure the money you already have doesn't lose value over time?"
- X Instead of showing off luxury and flashy lifestyles
- We say: "How can I take better care of my money and spend a little less each month?"

#### SUMMARY

#### **CULTURAL CONTEXT**

"In Argentina, financial literacy is the missing subject in everyone's life curriculum."

#### INSIGHT

Money decisions are everyday choices — constant, invisible, and often uninformed. And when we feel lost, we don't Google it. We ask someone we trust.

#### **TENSION**

Adults are the sandwich generation, caught between teaching their kids how to manage their first paycheck, and helping their retired parents figure out how to withdraw theirs from a digital wallet.

And let's be honest: no one else can always be there for their loved ones when they need financial advice.

#### **FACT**

78% of young people trust their parents' advice first. 76% of retirees don't use online banking They go in person or delegate to a family member.

#### **IDEA / SOLUTION**

Introducing Micro — a free, fully open financial literacy program on WhatsApp. So easy your parents can use it, and so real your teen might actually listen.

#### **STRATEGY**

Re-target the problem so adults can become the bridge between generations, using technology to reach every home across the country.

Micro includes tools to manage your personal finances, notifications about your spending and limits, and an incredible feature: 15-minute calls with financial advisors to answer your questions.

Partnerships with universities will help us find young professionals to join the program, while also giving us valuable exposure in an educational environment.



